

### Wine:

### Total TEU/FEU:

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during April, 2003. The denominator represents the total number of TEU shipped, by carriers, throughout the 2003 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, April, 2003.

### Market Share-April:

Each carrier's current market share is based on the number of containers shipped during April, 2003. Source: PIERS, April, 2003.

#### Market Share-CY 2003:

Each carrier's market share is based on the total number of containers shipped throughout the 2003 calendar year. Source: PIERS, 2003.

#### **Transit Time**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

#### **Ocean Rates**

Ocean rates are applicable for June 30, 2003. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: I through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

#### Container Rate

Container rates for Wine are quoted on full 40-foot dry or refrigerated containers depending on the demand for the shipments moving that quarter.

#### **Definitions**

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

Chassis = Chassis Surcharge

KT = 1.000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

TEU = 20-foot Equivalent Unit (20-foot container).

Data was compiled and analyzed by Ron Hagen, Heidi Reichert, and April Taylor of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325, or Taylor on (202) 690-1326 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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L.A./L.B./Oakland Ports To Antwerp, Belgium

Wine

Monthly Market Share For: April 2003

Month\Year 127.9 \	474.8	Market	Transit				Surcha	irges:				
Carrie	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Containe rRate
P&O Nedlloyd	41%	14%	24	\$5,550	\$316	\$40	\$500					\$6,406 <sup>18</sup>
Hapag-Lloyd	38%	48%	24	\$499 <sup>16</sup>	\$474	\$40	\$500				15 KT	\$8,499
Star Shipping	9%	6%										
OOCL	4%	8%	21	\$5,550	\$316	\$40	\$500					\$6,406
Mexican Line	4%	3%		\$1,725 <sup>21</sup>								\$1,725
Evergreen	2%	1%	28	\$2,450 21	\$474							\$2,924
NYK Line	1%	2%	24	\$499 <sup>16</sup>	\$474	\$40	\$500				15 KT	\$8,499
Maersk-SeaLand	0%	14%	27	\$5,550	\$316	\$40	\$500		\$800			\$7,206
Hyundai	0%	3%		\$326 <sup>16</sup>	\$84		\$500					\$5,474

Average Container Rate \$7,028

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<sup>16</sup> Rate is calculated per KT not by container.

<sup>18</sup> Rate represents a shipment from the East Coast, not the West Coast

<sup>21</sup> Rate is for a dry shipment, not a refrigerated shipment.

L.A./L.B./Oakland Ports To Busan, South Korea

Wine

Monthly Market Share For: April 2003

15

8%

Month\Year 22.9 \ 74.2 Surcharges: Market Transit Share Time **Containe** Market Ocean rRate Carrie **Share** CYin Days Rate **BAF** CHASSIS CAF **THC** CFS Rec ARB Cotton R. Size \$193 <sup>16</sup> \$12 <sup>16</sup> APL \$3,505 49% 41% 12 \$40 \$26 \$1,600 31% 32% \$40 \$1,870 Hanjin 11 \$230 K Line 7% 2% 13 12 Hyundai 9% \$2,210 \$230 \$2,440 4% MOL \$1,405 6% 12 \$230 \$40 \$1,675 4% OOCL 4% 1% 11 \$2,200 \$230 \$40 \$2,470

Average Container Rate \$2,780

0%

Maersk-SeaLand

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<sup>16</sup> Rate is calculated per KT not by container.

L.A./L.B./Oakland Ports To Felixstowe, UK

Wine

Monthly Market Share For: April 2003

Month\Year 1,552.4	\ 1,925	Market	Transit				Surcha	rges:			
Carrie	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec AF	RB Cotton	R. Size	Containe rRate
Hanjin	63%	18%	25								
Maersk-SeaLand	34%	81%	22	\$5,720	\$316	\$40	\$500	\$8	300		\$7,376
APL	2%	1%	19								
Meditteranean	2%	0%		\$5,750	\$316	\$40	\$500				\$6,606

Average Container Rate \$7,343

L.A./L.B./Oakland Ports To Hong Kong

Wine

Monthly Market Share For: April 2003

Month\Year 5.0 \ 40.9		Market	Transit				Surcha	rges:				
Carrie	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Containe rRate
Maersk-SeaLand	38%	24%	20									
P&O Nedlloyd	25%	12%	14									
Yang Ming	13%	17%	16									
Hapag-Lloyd	13%	15%	11	\$1,200	\$230	\$40						\$1,470
MOL	13%	3%	14	\$1,450	\$230	\$40						\$1,720
K Line	0%	19%	16	\$1,407	\$228	\$40						\$1,675
OOCL	0%	10%	13	\$1,285	\$185	\$40						\$1,510

Average Container Rate \$1,595

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L.A./L.B./Oakland Ports To Hsingkang, China

Wine

Monthly Market Share For: April 2003

Month\Year $2.0 \setminus 4.0$		Market	Transit				Surcha	rges:				
Carrie	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Containe rRate
COSCO	100%	100%	20	\$1,450	\$230				\$300			\$1,980

Average Container Rate \$1,980

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L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Wine

Monthly Market Share For: April 2003

Month\Year $5.0 \setminus 19.1$			Surcharges:
	Market	Transit	Surcharges.
	171411101		

		Market	Transit					2000	-800				
Carrie	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS (	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Containe rRate
NYK Line	60%	37%	11										
K Line	40%	21%	14	\$1,950	\$230	\$40							\$2,220
Wan Hai	0%	16%	15	\$500	\$45			\$520					\$1,065
Hapag-Lloyd	0%	11%	10	\$1,125	\$230	\$40							\$1,395
Hanjin	0%	11%	13	\$1,600	\$230	\$40							\$1,870
APL	0%	5%	13	\$1,995	\$230	\$40	4%						\$2,345

Average Container Rate \$2,220

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Wine

Monthly Market Share For: April 2003

Month\Year  $2.0 \setminus 27.0$ 

Month   1 ear   2.0 \ 27.0		Market	Transit				Surcha	rges:				
Carrie	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Containe rRate
P&O Nedlloyd	100%	7%	20									
Hanjin	0%	81%	21	\$3,120	\$230	\$40						\$3,390
Hapag-Lloyd	0%	7%	20	\$2,100	\$230	\$40						\$2,370
Maersk-SeaLand	0%	4%	20									

Average Container Rate

L.A./L.B./Oakland Ports To Rotterdam, Netherlands

Wine

Monthly Market Share For: April 2003

Month\Year 378.3 \ 1,575.6

Within 1 car 376.5 (	1,373.0	Market	Transit				Surcha	rges:				
Carrie	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Containe rRate
P&O Nedlloyd	41%	35%	20	\$5,550	\$316	\$40	\$500					\$6,406
Maersk-SeaLand	26%	33%	18	\$5,550	\$316	\$40	\$500		\$800			\$7,206
Hapag-Lloyd	18%	16%	29	\$499 <sup>16</sup>	\$474	\$40	\$500				15 KT	\$8,499
Hanjin	8%	4%	18									
Evergreen	3%	1%	23	\$2,450	\$474							\$2,924
OOCL	2%	2%		\$5,550	\$316	\$40	\$500					\$6,406
Hyundai	0%	5%	22	\$326 <sup>16</sup>	\$84		\$500				15 KT	\$5,474

Average Container Rate \$6,940

<sup>16</sup> Rate is calculated per KT not by container.

L.A./L.B./Oakland Ports To Singapore

Wine

Monthly Market Share For: April 2003

Month\Year $8.2 \setminus 52.4$		Market	Transit					Surcha	rges:				
Carrie	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Containe rRate
OOCL	37%	42%	17										
K Line	24%	8%	19										
P&O Nedlloyd	24%	8%	18										
Hapag-Lloyd	12%	9%	15	\$1,880	\$230	\$40							\$2,150
Hyundai	3%	1%	22	\$2,330	\$230								\$2,560
APL	0%	16%	22	\$2,305	\$230	\$40	10%						\$2,806
Maersk-SeaLand	0%	13%	24										

Average Container Rate \$2,218

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L.A./L.B./Oakland Ports To Tokyo, Japan

Wine

Monthly Market Share For: April 2003

$Month \ Year \ 158.7 \ \ \\$	948.2	Market	Transit				Surcha	ırges:				
Carrie	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Containe rRate
OOCL	26%	34%	10	\$1,035 <sup>23</sup>	\$184	\$40						\$1,259
Yang Ming	19%	10%	19									
NYK Line	15%	7%	10	\$1,250	\$230							\$1,480
Hapag-Lloyd	10%	3%	9	\$1,250	\$230	\$40						\$1,520
Evergreen	10%	3%	14	\$750	\$230	\$40						\$1,020
K Line	7%	25%	10	\$2,440	\$184	\$40						\$2,664
P&O Nedlloyd	7%	2%	12									
Hanjin	4%	13%	9	\$1,500	\$230	\$40						\$1,770
Maersk-SeaLand	1%	1%	11									
COSCO	1%	0%	12	\$3,900	\$230							\$4,130

Average Container Rate \$1,497

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<sup>23</sup> Rate is based on a 20 foot container, not a 40 foot container.

LA/LB/Oakland ports To Thamesport, UK

Wine

Monthly Market Share For: April 2003

Month\Year 728.7	\ 1,809.5	•	Transit									
Carrie	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Containe rRate
Hapag-Lloyd	58%	55%	26	\$482 <sup>16</sup>	\$474	\$40	\$500				15 KT	\$8,244
P&O Nedlloyd	21%	18%	26	\$4,550	\$316	\$40	\$500					\$5,406
Mexican Line	11%	15%		\$1,725 <sup>21</sup>								\$1,725
NYK Line	6%	7%	25	\$4,550	\$474	\$40	\$500		\$1900			\$7,464
Evergreen	3%	1%	24	\$2,950 21								\$2,950
OOCL	1%	1%	23	\$4,550	\$474	\$40	\$500		\$1900			\$7,464

Average Container Rate \$6,756

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<sup>16</sup> Rate is calculated per KT not by container.

<sup>21</sup> Rate is for a dry shipment, not a refrigerated shipment.